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| HFSC 2015 Monthly Minutes |
| June 28, 2015 |  | 12:00pm | HFSC |
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| **Meeting called by** | Tissy Bauer, PresidentIn attendance: Janna Casey, Kate Munns, Deanna Stadler; Terry Heinrichs, Amy Talerico, Aaron Stegner, Joe Kreye, Jay Kemp, Mary Blabaum  |
| **Agenda topics** |
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|  | **Approval of minutes**  |  |
| **Discussion** | Minutes from the Mayl, 2015, Meeting were approved (Joe moved;Jay seconded).Summary meeting minutes from the May, 2015 will be sent for posting when edits are made. |
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|  | **Committee Reports** |  |
| **so John**  | ALL-CITY Committee-(Kevin) * Sunday, 7/12, West Side Swim Club is hosting a “Goofy Race Swim Meet”and pig roast.
* Suggest All-City hosts use Survey Monkey to get feedback.

Budget – (Mary Blabaum) * **Dues:** To date, $229,159 has been collected in dues which is $2800 ahead of this time last year.
* **Payroll:** $28,000 has been paid to date. There are five more pay periods.
* **Sportswear:** Has brought in $4,600 with another order to come.
* **Swim Fees:** Are ahead of last year.
* **Payments:** Mary indicated that QUICK PAY is working well for cc payments.
* **Purchase:** A wireless printer for use during Home Swim Meets as well as by the office.
* **Balance Sheet Summary & P&L attached at end of minutes.**

Membership-(Amy & Aaron) **Aaron:** * There are 31 new family members and 15 summer replacements.
* Any incoming memberships during the swim season will be prorated.
* Currently, there are 25 names on the “sell list”. Only 10 have not had annual dues covered by summer replacements. Three have decided to pay the dues and keep using the pool.
* No further response has been received on the member issue Aaron has been handling the last few months.

Building & Grounds-(Jay) * Not much to report. Bigger labels are needed for plants in the Rain Garden.
* Still interested in creating a forecast plan for the grounds. Will gather names for tree removal prices.
* There was electrical work down on the shower heater. Something is tripping the breaker box so John scheduled an electrician for Monday.
* Mary received a letter indicating that street construction will start 7/16 and go into mid-September.

Social, Publicity & Grievance (Deanna) * Yoga on the Lawn: Deanna will create a brief survey to check the interest.
* Adult Social is scheduled for July 18th (the pool will close at 6 p.m). A member suggested that some racing events be part of the evening.

Personnel Committee/Pool Director – (Janna)* There is great enthusiasm from the staff all the way around.
* Paul is taking a stronger lead with diving and Will has been more present at all practices,
* Started have conversations about making the swim and dive team more meshed.
* There are LOTS of volunteers for younger age swim lessons.
* John Engelhardt is working on making Wednesday nights movie nights.
* The Front Office Group (FOG) needs to have written operating procedures to follow.
* Mid-summer reviews will start the week of July 4th.

**Pool Manager Report (Janna)*** **DIVING**
	+ Boards: The loaner board is a temporary fix at best. Not able to get boards from the UW-Nat. New Duraflex dive board costs $5,085 and take 4-6 weeks for delivery. Deanna moved; Terry seconded that a new board be purchased this season and that ongoing board replacement become part of the annual budget. The motion passed.
	+ The **Holstein Invite** is the first invitational trophy dive meet HFSC will host.

The date is scheduled for Sunday, 7/12, in the morning. Even though initially announced that 8 & Under Divers would have their own age category, that is no longer the case. * + A Core Strengthening Class has been added by Paul. It’s an effort to keep the 13&older non-swim team kids, more involved with pool-sponsored activities.
	+ Water Polo wants to play on Sunday mornings. They have their own Fb pg.
	+ Water Ballet has 70 participants.
	+ Lessons have been popular. ‘
	+ The evening session of water aerobics has started.
	+ Good attendance at early morning swims.

**Old Business** |
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| DISCUSS |  |  |  |  |

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Next meeting will be 07/26, 2015 4 p.m., at the Pool. **Meeting was Adjourned at**1:20 p.m. (KATE moved; AARON seconded) |

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| **Hill Farm Swim Club, Inc.** |  |
| **Balance Sheet Summary** | **06/27/15** |
| **As of June 27, 2015** |  |
|  |  |  |  | **Jun 27, '15** |
| **ASSETS** |  |
|  | **Current Assets** |  |
|  |  | **Checking/Savings** | **236,875.42** |
|  | **Total Current Assets** | **236,875.42** |
|  | **Fixed Assets** | **1,121,672.58** |
| **TOTAL ASSETS** | **1,358,548.00** |
| **LIABILITIES & EQUITY** |  |
|  | **Liabilities** |  |
|  |  | **Current Liabilities** |  |
|  |  |  | **Other Current Liabilities** | **6,857.67** |
|  |  | **Total Current Liabilities** | **6,857.67** |
|  |  | **Long Term Liabilities** | **750,155.12** |
|  | **Total Liabilities** | **757,012.79** |
|  | **Equity** | **601,535.21** |
| **TOTAL LIABILITIES & EQUITY** | **1,358,548.00** |
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| **Profit and Loss Standard** | **06/27/15** |
| **January 1 through June 27, 2015** |  |
|  |  |  |  |  |  | **Jan 1 - Jun 27, '15** |
|  | **Ordinary Income/Expense** |  |
|  |  |  | **Income** |  |
|  |  |  |  | **Dues** | **229,159.74** |
|  |  |  |  | **Food Income/Heat Sheets** | **230.00** |
|  |  |  |  | **Fundraisers** |  |
|  |  |  |  |  | **General Contributions** | **200.00** |
|  |  |  |  | **Total Fundraisers** | **200.00** |
|  |  |  |  | **Guest Fees** | **1,430.00** |
|  |  |  |  | **Miscellaneous Income** | **51.00** |
|  |  |  |  | **Sportswear Sale** | **4,635.50** |
|  |  |  |  | **Stock Transactions** | **0.00** |
|  |  |  |  | **Swim Team Fees** | **5,072.00** |
|  |  |  | **Total Income** | **240,778.24** |
|  |  | **Gross Profit** | **240,778.24** |
|  |  | **Expense** |  |
|  |  |  | **Bank Fees** | **760.09** |
|  |  |  | **Family/Teen Activities** | **150.00** |
|  |  |  | **Grounds Maintenance** | **794.20** |
|  |  |  | **Instructional Materials** | **150.00** |
|  |  |  | **Insurance** |  |
|  |  |  |  | **Workers Compensation** | **(15.00)** |
|  |  |  |  | **Insurance - Other** | **2,005.75** |
|  |  |  | **Total Insurance** | **1,990.75** |
|  |  |  | **Interest Expense** | **13,034.58** |
|  |  |  | **Licenses and Fees** | **1,032.00** |
|  |  |  | **Membership Expenses** | **942.09** |
|  |  |  | **Miscellaneous Expense** | **37.66** |
|  |  |  | **Office Expense** | **492.41** |
|  |  |  | **Payroll Expenses** |  |
|  |  |  |  | **Gross Wages** | **28,548.81** |
|  |  |  |  | **Payroll Taxes** |  |
|  |  |  |  |  | **Employer Social Security Tax** | **2,183.99** |
|  |  |  |  |  | **Federal UC Tax** | **171.30** |
|  |  |  |  |  | **Wisconsin UC Tax** | **151.31** |
|  |  |  |  | **Total Payroll Taxes** | **2,506.60** |
|  |  |  | **Total Payroll Expenses** | **31,055.41** |
|  |  |  | **Pool Chemicals** | **1,612.06** |
|  |  |  | **Pool Supplies** | **2,463.14** |
|  |  |  | **Repairs and Maintenance** |  |
|  |  |  |  | **Pool Repairs and Maintenance** | **3,946.53** |
|  |  |  | **Total Repairs and Maintenance** | **3,946.53** |
|  |  |  | **Staff Uniforms** | **399.80** |
|  |  |  | **Swim Team** | **899.56** |
|  |  |  | **Taxes** |  |
|  |  |  |  | **Property Taxes** | **9,387.50** |
|  |  |  | **Total Taxes** | **9,387.50** |
|  |  |  | **Telephone** | **407.69** |
|  |  |  | **Utilities** |  |
|  |  |  |  | **Gas and Electric** | **2,617.08** |
|  |  |  |  | **Water/Sewer/Softener** | **1,089.06** |
|  |  |  | **Total Utilities** | **3,706.14** |
|  |  | **Total Expense** | **73,261.61** |
|  | **Net Ordinary Income** | **167,516.63** |
|  | **Other Income/Expense** |  |
|  |  | **Other Expense** |  |
|  |  |  | **Other Expenses (Other Expenses)** | **0.00** |
|  |  | **Total Other Expense** | **0.00** |
|  | **Net Other Income** | **0.00** |
| **Net Income** | **167,516.63** |

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